



POLY REALCONNECT SERVICE FOR MICROSOFT TEAMS WITH POLY VIDEO

ENDPOINTS THROUGH JUNE 30, 2020

Poly RealConnect Service for Microsoft Teams is a cloud-based video interoperability service that provides connectivity from standards-based video endpoints to Microsoft Teams meetings. This video interoperability service allows customers to leverage existing video assets and migrate to Microsoft Teams.

HOW THE PROMOTION WORKS

If an Eligible Customer owns a qualifying Poly Eligible Endpoint listed below or purchases one before the end of the program period, they will be eligible to receive RealConnect Service for Microsoft Teams video interop service, at no charge from June 1, 2019 through June 30, 2020. Qualifying Eligible Customers will be eligible to receive one subscription for each Eligible Endpoint (the “program”).

- Eligible Customers include:
 - Any net new customer that purchases an Eligible Endpoint through an authorized Poly reseller
 - Any existing customer that owns an Eligible Endpoint purchased from an authorized Poly reseller

ELIGIBLE ENDPOINT

ADDITIONAL REQUIREMENT

Polycom RealPresence Group Series (300, 310, 500, 700 Series)

For each existing Eligible Endpoint, serial numbers for the Group Series codecs (with a current software release) must be provided to Poly.

Polycom Trio 8800 or 8500 with Visual+ or Visual Pro

For each existing Eligible Endpoint, serial numbers for Trio conference phones and Visual+ or Visual Pro codecs (with a current software release) must be provided to Poly.

Poly G7500

1. For new qualifying Eligible Endpoints, the 4877-09900-653 SKU must be included in the same purchase order (see table below)
2. For the existing qualifying Eligible Endpoints, all the serial numbers for the Group Series, Trio and Trio Visual+ and Visual Pro in the RealConnect Claim Form must be sent to TeamMicrosoft@poly.com for Poly’s approval

SKU TO BE USED WITH FOR EACH ELIGIBLE ENDPOINT:

MODEL NUMBER

LONG DESCRIPTION

4877-09900-653

RealConnect Service for MSFT Teams Video Interop. Concurrent VTC with active service thru June 30, 2020 for Poly video endpoints only with current software, effective on service commitment. Includes Advantage support and PLCM OTD only, (Qty 1-999 only).

PROGRAM TERMS AND CONDITIONS

1. This program is valid from June 1, 2019 through June 30, 2020, or until terminated by Poly
2. For each Poly qualifying video Eligible Endpoint ordered, a matching quantity of the RealConnect for Microsoft Teams Service part number (4877-09900-653) must be ordered in the same PO
3. For each Poly qualifying video Eligible Endpoint purchased or verified to be under active maintenance, an equal number of RealConnect for Teams subscriptions will be provided through June 30, 2020, after which time such service will terminate unless extended by Poly in its sole discretion
4. This program is only available to customers (excluding individuals) who purchase from a certified Poly channel partner
5. If available, deal registration is only applicable to opportunities of \$20,000 and over and must include an approved deal registration ID number on the order. Deal Registration Program Guide and FAQ are published on PartnerConnect → Resources → Sales Tools → Deal Registration Program
6. To make calls to the RealConnect Service over the internet, firewall traversal must be available for video endpoints to establish connection and receive media. The RealConnect Service does not include a firewall traversal solution. Please see RealConnect Service Description for more information regarding the service
7. This promotion is available in regions where RealConnect for Microsoft Teams is offered, provided that this offer is not available in certain countries including China, Russia, and any country subject to US, Singapore or European Union embargoes or sanctions
8. This program is subject to the Poly Sales Promotion Terms available **here** and incorporated herein. Poly RealConnect Service is subject to the Service Description for such product. In the event of a conflict between this program, the applicable Service Description, and the Poly Sales Promotion Terms, the Poly Sales Promotion Terms shall take precedence, followed by the Service Description, and then this program document
9. This program is void where prohibited or otherwise restricted by law. Polycom reserves the right to modify or cancel this program at any time. Polycom has the right to deny all claims that do not meet the criteria outlined in the program terms and conditions as set forth in the Service Description